

Remote Managed Services for E-mail and Messaging

The Azaleos Advantage for NYC Exchange User Group

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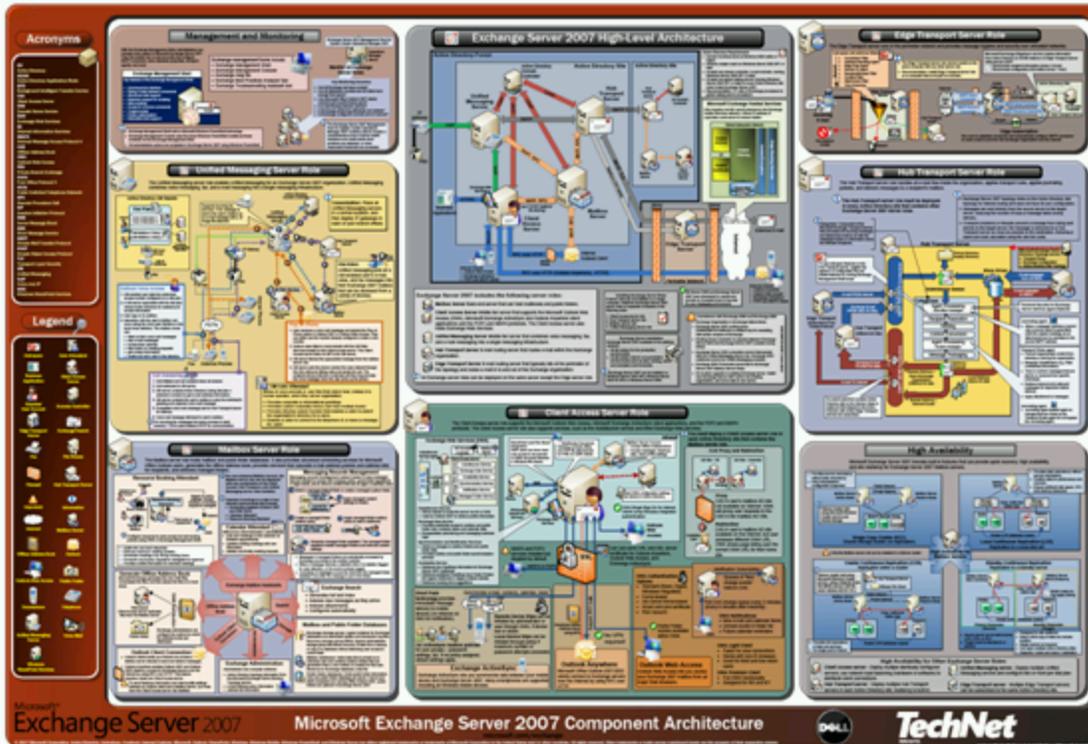


2007

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The Simple World of Exchange



4/8/2008

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The Simple World of Exchange

Azaleos Corporation

Helping companies to transform IT from a cost to a profit center by refocusing strategic IT resources to strategic IT challenges

Who We Are

- Founded in 2003
- HQ in Seattle, WA
- Microsoft heritage --- Exchange focused

What We Do

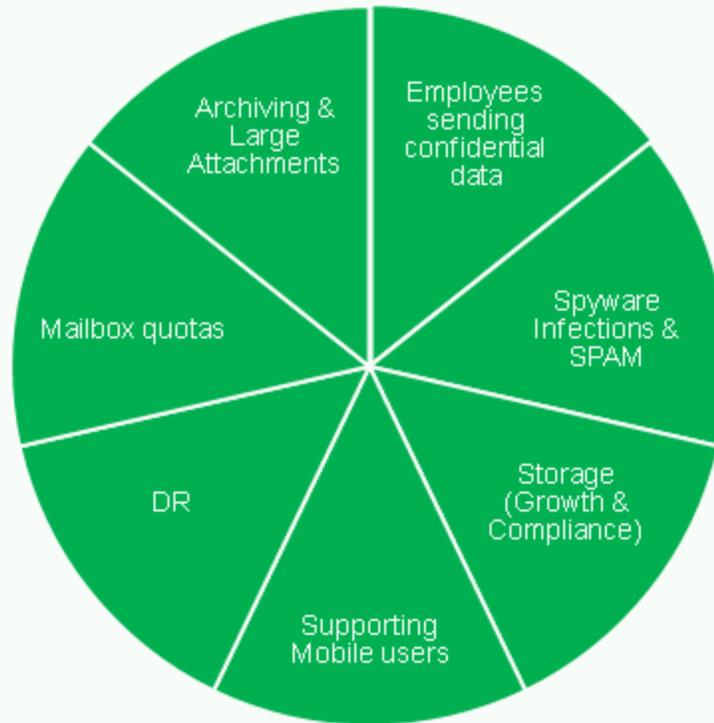
- Provide a range of remote managed e-mail services (OneStop) for Exchange:
 - Monitoring
 - Management
 - Archiving
 - Disaster Recovery
 - Mobile device management
- Provide a turnkey physical or virtual Exchange appliance (OneServer)

Who We Serve

- Typical client has between 100 and 5,000+ mailboxes
- Clients include Fortune 500 companies and customers on 4 continents
- 99%+ customer retention rate
- No SLA breach refunds to date

Azaleos Corporation

Top Corporate E-Mail Problems



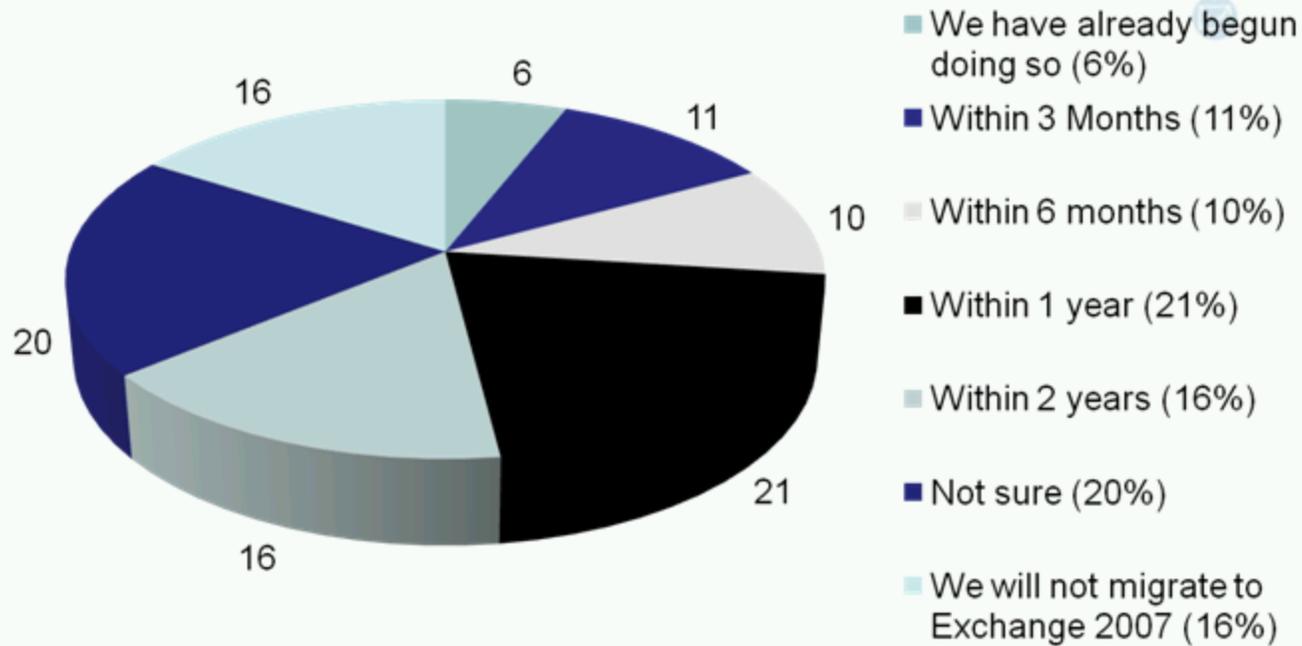
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Top Corporate E-Mail Problems

When will orgs move to Exchange 2007?

Migration to Exchange 2007



Source: Osterman Research

When will orgs move to Exchange 2007?

Azaleos Customers



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Azaleos Customers

The Azaleos Solution

1. E-mail Appliance (OneServer)

- On Premise, Turnkey Microsoft Exchange 2003 and 2007 E-mail Appliances (Clustered or Highly Reliable options)
- Delivers and Integrates Windows, Exchange, Anti-virus/Anti-Spam, Archiving, Mobility, and Management/Monitoring/Reporting software on a single platform
- Can be delivered as a physical or virtual infrastructure

2. Remote Managed Services (OneStop)

- Staffed by Exchange experts 24X7 (MCA/Ranger certifications)
- Proactive Monitoring specific to the messaging environment (Exchange, Server Stats, Storage, Network, etc.)

3. Full Consulting Services

- Exchange system and BCP (business continuity planning) architecture
- Exchange and Competitive (Notes & GroupWise) Migration Planning & Execution



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The Azaleos Solution

Azaleos OneStop Services

Up To 99.9% Uptime & Availability

OneStop Services

- ViewXchange**
 - Active Remote Physical/Virtual Server Monitoring
 - On Demand Analytics and Reporting
- ManageXchange**
 - Remote Command and Control System
 - VPN-less Troubleshooting
- ArchiveXchange**
 - Email Archiving
 - Search
- MobileXchange and MobileXchange Plus**
- Business Continuity**
 - Disaster Recovery
 - Storage Management and Backup

MANAGED SERVICES

OneServer Framework

- ViewXchange Module
- SecureXchange Module
- ArchiveXchange Module
- Client Simulator Module
- Reflector Module

EXTENSIBLE FRAMEWORK & SOFTWARE MODULES

OneServer Platform

MICROSOFT EXCHANGE

- Clustering
- Antivirus/Antispam

WINDOWS SERVER

Physical or Virtual Server Environment Options

RAPID DEPLOYMENT & PATCH MANAGEMENT

- Customized Service Level Agreements Supported for all Customers

Azaleos OneStop Services Up To 99.9% Uptime & Availability

Azaleos Product Line for Exchange

- **OneServer for High Reliability**
 - Single Server, Turnkey solution for up to 6000 users
 - No SAN required
- **OneServer for High Availability**
 - Four clustered Servers, supports highly reliable, highly scalable Exchange
 - Can support up to 6000 users with appropriate SAN storage solution
- **BladeMail for High Scalability, Availability**
 - BladeCenter-based with 4 blades
 - Can support up to 42,000 users with appropriate SAN Storage Solution
- **OneServer Virtual Edition**
 - OneServer running in a VMware Infrastructure environment
 - Can support up to 2,000 users



Azaleos Solution Benefits

- **Rapid Deployment:** Complete turnkey E-mail Solution
- **Proactive Monitoring:** Azaleos doesn't see the e-mail content, but we receive ~2700 data points/minute from Exchange, Mobile Devices/BES, AD, Network, Storage
- **On-Premise Exchange:** Remote managed service providing all monitoring, maintenance and management of your Exchange environment.
- **Ala carte Extended Options:** Azaleos provides services for archiving, mobile device management, backup, and disaster recovery.
- **Optimized for Exchange Server 2007:** Azaleos solution optimizes storage and availability (CCR, SCC, SCR) and incorporates MSFT + Azaleos best practices.

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Azaleos Solution Benefits

ViewXchange™ Visualization Accessible by Azaleos NOC and by the Customer

Measuring client F/B lookup perf

Comparing key Exchange stats month over month

Monitoring Host & Guest in VM environment

Watching Exchange, Storage, Active Directory, and end-to-end Network Utilization

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ViewXchange™ Visualization Accessible by Azaleos NOC and by the Customer

Thank you!



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Thank you!